

Program of the 5th Conference
«Metal – 2006: Management, Production, Trade, and Consumption»

1st Session

"Business strategies of mining and metal companies under conditions of globalization"

October 19, 2006, 10 a.m. – 6 p.m.

- 1 **State industrial policy on mining and metal industry development in Ukraine**
Dmitriy Kolesnikov, First deputy Minister of industrial policy of Ukraine
- 2 **Current legislative support of regulatory policy of Ukraine's mining and metal sector and economy**
Sergey Matviyenko, Chairman of the Committee for Industrial and Regulatory Policy and Entrepreneurship in Verkhovna Rada (Parliament) of Ukraine
- 3 **Innovative model of Ukrainian mining and metal industry development: investment, modernization, resource and energy saving**
Vasiliy Kharakhulakh, Metallurgprom Union of Enterprises
Sergey Grischenko, Vice-President «UkrMet» Ukrainian Association of Ferrous Metallurgy Enterprises
- 4 **Mining and metal industry of Ukraine in globalization environment**
Igor Burakovskiy, Economic research and political consulting institute
- 5 **Problems and prospects of mining and metal industry development based on own minerals and resources**
Leonid Galetskiy, Institute under the National Science Academy of Ukraine
- 6 **Managing efficient investment program at ore mining and concentrating works**
Vladimir Matyushko, JV Technologies and Investment Consulting (TICON)
Nikolay Petrik, OJSC SevGOK (Severnyi Ore Mining & Concentrating Works)
- 7 **State and corporations: peculiarities in Ukraine and global experience**
Alexander Siryk, Derzhzovnishinform
- 8 **Methods and instruments for successful strategy implementation**
Veronika Verba, Group of the Strategic Consulting (SCG)
- 9 **Competition on the metal and mining and machine-building markets**
Nikolay Barash, Antimonopoly Committee Ukraine, state representative
- 10 **Strategic planning of the metallurgical production distribution network**
Artem Turganov, i2 CIS, SystemGroup Company partner
- 11 **Experience of environmental audit at industrial enterprises and mechanisms for implementation of Kyoto protocol**
Grigoriy Shmatkov, Environmental Association of Mining and Metal Enterprises of Ukraine
- 12 **Innovation model of metallurgic development and science**
Vadim Bolshakov, Ferrous Metallurgy Institute under the National Science Academy of Ukraine
- 13 **Entrepreneurship, science and education – triad for stable development in metallurgical sector**
Alexander Velichko, National Metallurgic Academy of Ukraine
- 14 **Progressive policy of specialists' training for ferrous metallurgy enterprises in Ukraine**
Alexander Minayev, Donetsk National Technical University
- 15 **Experience of reformation of metallurgists' engineering education in Ukraine**
Dmitriy Chernega, KPI National Technical University of Ukraine

16 Regenerative burner systems by Jasper GmbH applied in non-ferrous and ferrous metallurgy

Juriy Kozlov, Jasper GmbH (Germany)

17 Modern resource-saving technology of steel production

Vladimir Lomakin, Steel melting engineer, honored metallurgist, inventor of the USSR with honors

2nd Session

"Situation and conjuncture forecast of regional markets for metal products and raw stock"

October 20, 2006, 9.30 a.m. – 1 p.m.

Moderators: Roelof Plijter, Dmitriy Belokurov

1 Opening address

Roelof Plijter, Head of Unit European Commission Directorate General for Trade

2 Conjuncture of world steel market and forecast for 2007

Steve Mackrell, Director of Iron and Steel Statistics Bureau (United Kingdom)

3 New paradigm of transforming steel market: East moves West, West moves East

Joachim Schroeder, Research and Consulting (Deutschland) GmbH (Germany)

4 Ukraine-EU: Steel dialogue

Dmitriy Belokurov, Ukrmet (UkrFer), Ukrainian Association of Ferrous Metallurgy Enterprises

5 Polish steel market after joining the European Union

Andrzej Ciepiela, Director of the Polish Association of metal traders (PUDS)

6 Russia – Ukraine: situation and prospects of metal production trade

Viktor Kovshevnyi, RUSMET (Russia)

7 Advancement of the Ukrainian metal production producers' reputation

Valeriy Kureiko, Publicity Creating company of strategic communications

8 Non-ferrous metals supplies within CIS: last decade results and forecasts for the future

Sergey Grishayev, Infomine Research Group (Russia)

9 WTO – prospects for metallurgy

Oleg Malskiy, Magister & Partners Attorneys-at-Law

10 Situation and prospects of Ukrainian by-product coke market

Andrey Gostik, Evgeniy Chervyachenko Concorde Capital company

3rd Session

"Domestic metal market: situation, tendencies, and prospects"

October 20, 2006, 2 p.m. – 6 p.m.

Moderators: Andrey Fedoseyev, Vladimir Pikovskiy

1 Present problems of metal products trading on the domestic market

Andrey Fedoseyev, President of the Ukrainian Association of Metal Traders (UAM)

2 Domestic metal market of Ukraine and forecasts for its development

Vladimir Terlovoy, Metal-Courier

- 3 **Peculiarities of sale policy of Ukrainian producers on the domestic market**
Vladimir Shalimov, Mittal Steel Kryvyi Rih OJSC
Sergey Kovalenko, Ilyich Iron & Steel Works of Mariupol, OJSC
- 4 **UGNK marketing policy in the condition of competition**
Vasilyi Adamenko, UGMK head of marketing department
- 5 **Metal traders price creation and sales policy analysis**
Aleksandr Ashkinazi, commercial director Comex LLC
- 6 **Metal fond condition and consumption of rolled metal in Ukraine**
Vladimir Vlasyuk, UkrPromVneshExpertiza
- 7 **Experience of metal processing upon facilities of metal trading enterprises**
Valeriy Savchenko, SavVATS, LLC
- 8 **Distribution of ferrous rolled metals in Russia**
Evgenyi Andreyev, "INPROM" OSC head of marketing department
- 9 **Import and its role in Ukrainian metal consumption**
Alexander A. Sheiko, Derzhzovnishinform
- 10 **Tubes for fuel and energy sector: problems and prospects for Ukrainian producers**
Grigoryi Shepel, NITI State Enterprise
- 11 **Problem of metal products storing**
Vladimir Redle, Demag Cranes & Components GmbH (Germany)
- 12 **Cold-rolled rebars profile in DIN 488* for consumers of domestic market**
Mikhail Valiakhmetov, director Prommetiz LLC
- 13 **Improvement of management effectiveness at metal trading companies and service metal centers based on ERP system Microsoft Dynamics Nav**
Irina Korolenko, SystemGroup
- 14 **Prospects of domestic metal production market development with usage of modern refractory and technical unfired ceramics**
Galina Shevchik, Slavkeramogneypor LLC

STAND REPORTS:

- 1 **Ferrous metallurgy technological structure development as a determinative factor of the production effectiveness**
V. Neschadim, G. Efimenko, KPI National Technical University of Ukraine
- 2 **Export volume as indicator of Ukrainian economy effectiveness**
G. Efimenko, V. Samarai, V. Klimenko, KPI National Technical University of Ukraine
- 3 **New administration technologies as instrument for increase of business effectiveness**
Buzmakov V.I., CJSC, Gavrillov D.A., ABC Consulting